![Advantage Plus logo]

ADVANCED QUOTE

- Greatly reduces re-typing, minimizes duplication, and avoids data entry errors.

- Dramatically reduces the quoting process and develops the process flow by interfacing with the SYSPRO Quotation and Estimating module.

- Keeps a history of suppliers' quotes and uses them for creating new estimates and audits.

- Allows the importing and exporting of RFQs using an MS Excel® template from a supplier's design.

- Integrates with Report and Crystal Reports to allow users to do reporting analysis.

- Is designed specifically for Made-To-Order (MTO), Engineer-To-Order (ETO), and Job Shop environments.

- Provides real time pricing and quote response to customers.

- Improves decision making through increased visibility.

- Manages sales effectively and quickly.

The bottom line is simple:

The Advantage Plus Advanced Quote

leads the competition.

The Advanced Quote module has increased the accuracy of our quotes and expedited our quoting process.

The Workbench's capability to display purchase orders and past supplier RFQs has reduced the number of components we have to quote out, allowing us to quote assemblies more quickly.

It has reduced manual entry and, as a result, decreased quoting errors.

In addition, our quotes have become more competitive due to the capability of automatically emailing several supplier RFQs at one time to obtain the best price.

Increased Productivity… Less Work!

Tasha Ellis, Jem Electronics, Inc.

Take control of your quotes—order the Advanced Quote module today!

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Toronto ~ Newmarket ~ Winnipeg~ Calgary ~ Vancouver ~ Portland ~ Boston

SYSPRO™ Partner

Quote Managers Workbench

Quote Managers Workbench

Quote Number: 00000342 — Quote | Previous | Next: Offer: 1 | Route: C | Go | Stock Code | Create Quote Costs | Update Estimate | Close

BOM Components

Component	Level	Line	Description	Qty Required	Inv. Unit Cost	Last PO Date	Stock/Non-Stock	Last Cost	Product Class
A200	01	0001	Bicycle Pump	100.0000	12.50000	04/07/2011		11.89608	BA
A201	01	0001	Bicycle Chain and Lock	100.0000	2.60000	03/31/2011	Stocked	2.68056	BA
B112	01	0001	Drive Train Assembly	100.0000	4.50000	04/08/2011		5.00000	RM
Q101	02	0001	Special Fabric	200.0000	0.00000			0.00000	RM
Q102	02	0001	Special Padding	400.0000	0.00000			0.00000	RM
Q104	02	0001	Springed Seat Frame	100.0000	0.00000			0.00000	RM

Component Count:6

Quote Requested Costs

Add | Change | Delete | Show All

Quotation	Line Nbr	Stock Code	Offer Nbr	Description	Quantity Required	Minimum Quantity	Est. Cost
00000342	1	A201	1	Bicycle Chain and Lock	100.000	100.000	0.00000

Quote Cou...

Contracts

Supplier	Name	Contract Number	Price Reference	Expiration Date	Minimum Quantity	Unit Cost	Contract Date
0000001	Bicycles Unlimited	CONTRA	REFERENCE	12/31/2013	12.000	12.0000	

Supplier Count:1

Purchase Orders

Supplier	Name	Purchase Order	Order Quantity	Unit Cost	Purchase Order Date	Lead Time
0000004	Bicycle Accessories	000408	100.000	2.01825	04/07/2011	22
0000004	Bicycle Accessories	000411	100.000	2.01825	04/07/2011	36

P.O. Count:2 Total:200.000

RFQ by Stock Code

Stock Code	Quote Nbr	Line Nbr	Supplier	Name	Offer	Expiration Date	Minimum Quantity	Unit Cost	RFQ
A201	00000341	1	0000001	Bicycles Unlimited	1	05/09/2011	500.000	2.50000	02/2
A201	00000341	1	0000004	Bicycle Accessories	2	05/09/2011	500.000	2.25000	02/2
A201	00000341	1	0000004	Bicycle Accessories	1	05/09/2011	500.000	2.70000	02/2
A201	00000341	1	0000004	Bicycle Accessories	2	05/09/2011	500.000	2.43000	02/2

Quote Count:4

RFQ by Quote

Add | Change | Delete

Quote Nbr	Line Nbr	Stock Code	Supplier	Name	Offer	Expiration Date	Minimum Quantity	Unit Cost	RFQ Date
00000342	1	A201	0000001	Bicycles Unlimited	1	05/20/2011	100.000	0.00000	
00000342	1	A201	0000004	Bicycle Accessories			100.000	0.00000	

Quote Count:2

1. BOM Components – Contains a list of all components for stock codes used in the quote.

2. Quote Requested Costs – Provides a list of requested costs for the highlighted item in the BOM Components window (the target component).

3. Contracts – Contains a list of contracts for the target component.

4. Purchase Orders – Contains a list of purchase orders for the target component.

5. RFQ by Stock Code – Lists RFQs for the target component used in other quotes.

6. RFQ by Quote – Lists potential RFQs for the target item in the current quote.